



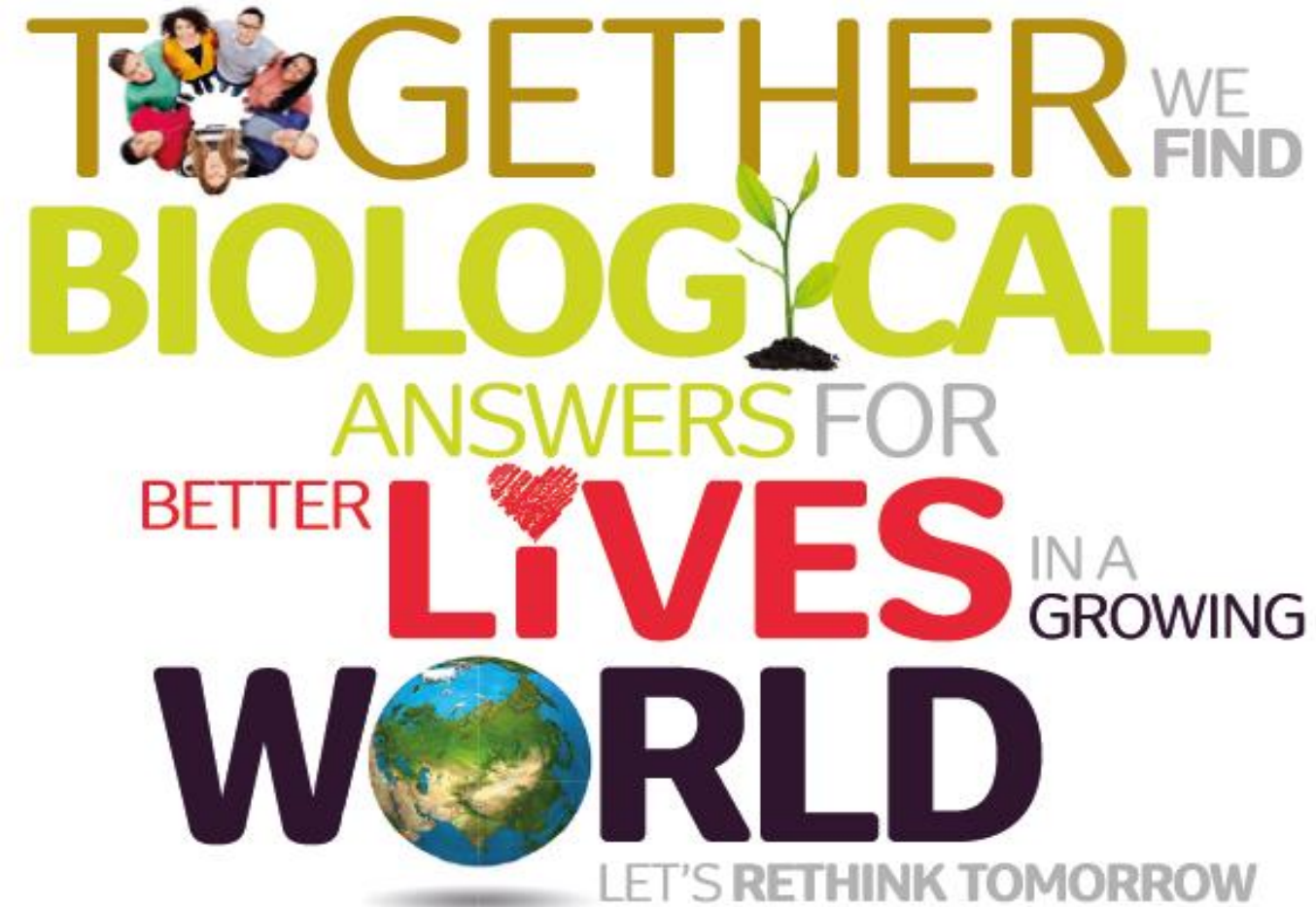
DFM Global FM Cafe –

Global FM operation in a Novozymes perspective

- Brief approach to Novozymes
- FM & Real Estate in Novozymes
- Global FM learnings in Novozymes

December 3rd 2018
Jørgen Svendsen

Brief approach to Novozymes – our purpose



Brief approach to Novozymes – We work with enzymes and microbes

What are enzymes?

Enzymes are proteins that act as catalysts. When one substance needs to be transformed into another, nature uses enzymes to speed up the process. In our stomachs for example, enzymes break down food into tiny particles to be converted into energy.

Our customers use enzymes as catalysts to manufacture a variety of everyday products - like sugar, beer, bread and ethanol. They are also used directly in products such as laundry detergent, where they help remove stains and enable low-temperature washing.



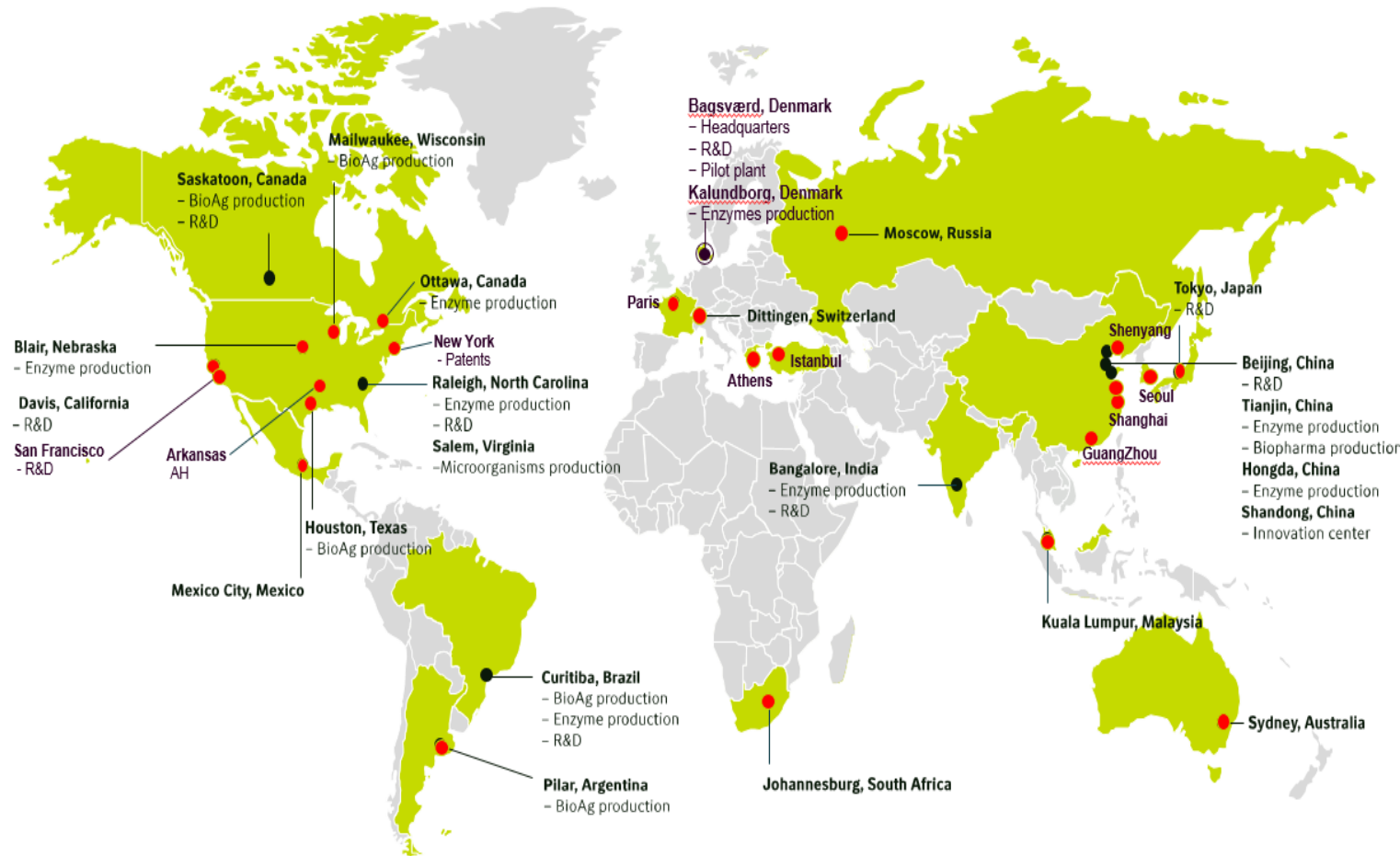
What are microbes?

Microbes are living, single-celled organisms such as fungi and bacteria. Microbes are the most effective producers of enzymes. These naturally-occurring enzyme factories are at the heart of our business, and can be used in a variety of agricultural and industrial processes.

Microbes give farmers a new biological toolkit to increase yields and protect crops. They can also improve livestock health, growth and feed utilization. Our customers in wastewater treatment and biogas use them to improve efficiency and as processing aids.



FM & Real Estate in Novozymes – Global footprint, Scope & Organisation



- Real Estate and lease management
 - Physical Security
 - Work place management & Space Management
 - Fire & Emergency
 - Hard Services, - Outdoor, Indoor & Technical maintenance, project management for structural, building & fit out projects
 - Soft Service, - Catering, cleaning, company employee transport, internal logistics, receptions etc.
 - Utilities management
 - Regulatory facilities compliance
 - Waste management
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- 45 Zymers
 - 600 + dedicated external resources'



FM & Real Estate in Novozymes - How do we do it – Our approach?



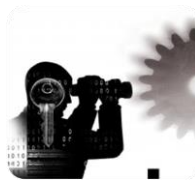
Digitalization – Easily, accurate data, to plan and execute



Scalability & Output - activity based solutions



24/7 support – Zymer contact point



Subject Matter Expertise



Transparency & Measurement

Global FM learnings in Novozymes – food for thoughts



5 things to consider for the roadmap to achieve a global solution:

- Consider the differences in **culture** - utilize and create **local stakeholder** involvement
- Work with **standards, guidelines** and a **structural** approach, - but be prepared to **change** and be agile and flexible
- Master **remote leadership and management** – the DK way are not always the way forward
- Be **available and present** (global support team)
- Partners/contractors are “**not**” global players

